

CliftonStrengths® Top 5 for Steven Vasilakis



This report presents your five most dominant CliftonStrengths revealed by your responses to the CliftonStrengths assessment. Use this report to learn more about these strengths, how they uniquely show up in your life and how you can use them to fulfill your potential.

1. Achiever®

You work hard and possess a great deal of stamina. You take immense satisfaction in being busy and productive.

2. Self-Assurance®

You feel confident in your ability to take risks and manage your own life. You have an inner compass that gives you certainty in your decisions.

3. Learner®

You have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites you.

4. Ideation®

You are fascinated by ideas. You are able to find connections between seemingly disparate phenomena.

5. Relator®

You enjoy close relationships with others. You find deep satisfaction in working hard with friends to achieve a goal.

- **EXECUTING** themes help you make things happen.
- **INFLUENCING** themes help you take charge, speak up and make sure others are heard.
- **RELATIONSHIP BUILDING** themes help you build strong relationships that hold a team together.
- **STRATEGIC THINKING** themes help you absorb and analyze information that informs better decisions.



- 1. Achiever
- 2. Self-Assurance
- 3. Learner
- 4. Ideation
- 5. Relator

You Are Uniquely Powerful

Your unique sequence of CliftonStrengths and the personalized Strengths Insights in this report are the result of your answers to the CliftonStrengths assessment.

We designed this report to help you learn more about your most dominant CliftonStrengths: what they are, how they interact and how to use them to succeed.

What do the colors mean?

Each of the 34 CliftonStrengths fits into one of four domains. These domains describe how CliftonStrengths helps you execute, influence others, build relationships, and absorb and think about information.

EXECUTING

- Achiever
- Arranger
- Belief
- Consistency
- Deliberative
- Discipline
- | Focus
- Responsibility
- Restorative

INFLUENCING

- Activator
- Command
- Communication
- Competition
- Maximizer
- | Self-Assurance
- | Significance
- Woo

RELATIONSHIP BUILDING

- Adaptability
- Connectedness
- Developer
- Empathy
- Harmony
- Includer
- Individualization
- Positivity
- Relator

STRATEGIC THINKING

- Analytical
- Context
- | Futuristic
- Ideation
- Input
- Intellection
- Learner
- Strategic



EXECUTING

1. Achiever®

What Is Achiever?

Achievers have a constant need for attainment. They have an internal fire burning inside them. It pushes them to do and achieve more. People with strong Achiever talents feel as if every day starts at zero. By the end of the day, they must accomplish something meaningful to feel good about themselves. And "every day" means every single day: workdays, weekends, holidays and even vacations. If the day passes without some form of achievement, no matter how small, Achievers feel dissatisfied. After finishing a challenging project, they rarely seek with a reward of a rest or an easy assignment. While they appreciate recognition for past achievements, their motivation lies in striving toward the next goal on the horizon.

Why Your Achiever Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever Self-Assurance Learner Ideation Relator

It's very likely that you might occasionally become determined to befriend certain individuals who might not like you. When this requires effort on your part, perhaps you willingly embrace the challenge.

Chances are good that you sometimes delight in working or studying by yourself. When you team up with people, you might be disappointed when they fail to appreciate your ability to outperform them. A few individuals may be threatened by your work ethic, persistence, or diligence.

By nature, you periodically expend mental energy to devise innovative ways of doing things. Perhaps a little change here or a big change there stimulates your thinking.

Instinctively, you may be constantly occupied with your studies, especially when you can concentrate on topics that fascinate you. Perhaps you acquire unexpected knowledge or skills simply by being open-minded rather than closed-minded.

Because of your strengths, you may realize you put more thought and effort into your assignments when you are permitted to work or study independently.



1. Achiever

- 2. Self-Assurance
- 3. Learner
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- 5. Relator

How Achiever Blends With Your Other Top Five Strengths

ACHIEVER + SELF-ASSURANCE

Your desire and drive to get things done originates deep within you, and so does your confidence in your ability.

ACHIEVER + LEARNER

When you're working on a task, you really want to get it done. When you're exposed to something new, you really want to understand it.

ACHIEVER + IDEATION

You work with intensity and creativity. Your productivity is often innovative — a blend of hard work and imagination.

ACHIEVER + RELATOR

For you, there is no better feeling than working hard with a few good friends to get a big job completed.

Apply Your Achiever to Succeed

Use a scoring system to keep track of all achievements.

- ☐ Display metrics that matter in a place where you can see them often. The visual measurement of your productivity will encourage you to keep making progress toward your goals.
- Put personal achievements on your scoring system. This will help you direct your busy energy toward family and friends and work.



INFLUENCING

2. Self-Assurance®

What Is Self-Assurance?

Self-Assurance is similar to self-confidence. People with strong Self-Assurance talents have faith in their strengths and abilities. They know that they can take risks, meet new challenges, stake claims and, most importantly, deliver. But Self-Assurance is more than just self-confidence. People with dominant Self-Assurance talents have confidence in both their abilities and their judgment. They have an inner sense of certainty that affirms their direction and decisions.

Why Your Self-Assurance Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever Self-Assurance Learner Ideation Relator

It's very likely that you sometimes dive into challenging situations because you trust yourself to survive or excel. Maybe you know that you have the talent to deal with obstacles or hazards as you encounter them. Launching new ventures might thrill you. Tackling impossible goals might energize you. Stepping out of your comfort zone into unfamiliar territory might stimulate you.

Because of your strengths, you may earnestly apply yourself to seeing certain things as they really are. Perhaps you bring a practical, matter-of-fact, and unsentimental outlook to discussions, projects, or planning meetings.

By nature, you prefer to register for rigorous courses of study rather than take easy classes. This often satisfies your need to do things that do not come naturally. You trust you can endure the unpleasantness and difficulties that accompany the expansion of your knowledge base, the acquisition of skills, and the conquest of deficiencies.

Instinctively, you might arouse people's interest with your stories or presentations. Maybe your tone or the forcefulness of your ideas causes others to pay attention to what you say.

Driven by your talents, you may be an individual performer who occasionally feels content with what you have accomplished over time. You might have already met some of the expectations you set for yourself or others have set for you.



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How Self-Assurance Blends With Your Other Top Five Strengths

SELF-ASSURANCE + ACHIEVER

Your desire and drive to get things done originates deep within you, and so does your confidence in your ability.

SELF-ASSURANCE + LEARNER

Even though you are confident about what you have within you, your mind is open to and aware of new things on the outside.

SELF-ASSURANCE + IDEATION

Your certainty and confidence provide you with a platform from which to launch your clever ideas and bold inventions.

SELF-ASSURANCE + RELATOR

You enjoy the loving relationships you have with those closest to you. You also enjoy independence, so at times, you need freedom from that intimacy.

Apply Your Self-Assurance to Succeed

Lead by taking calculated risks.

- ☐ Embrace the confidence you have in making decisions, but review them and their outcomes to ensure high quality. You will always benefit from looking back and assessing what you might do differently next time.
- ☐ Trust your abilities, judgment and talents, but gather enough information to make informed choices. Find the right balance between confidence and continuous improvement.



STRATEGIC THINKING

3. Learner®

What Is Learner?

People with strong Learner talents constantly strive to learn and improve. The process of learning is just as important to them as the knowledge they gain. The steady and deliberate journey from ignorance to competence energizes Learners. The thrill of learning new facts, beginning a new subject and mastering an important skill excites people with dominant Learner talents. Learning builds these people's confidence. Having Learner as a dominant theme does not necessarily motivate someone to become a subject-matter expert or strive for the respect that accompanies earning a professional or academic credential. The outcome of learning is less significant than the "getting there."

Why Your Learner Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever Self-Assurance Learner Ideation Relator

Chances are good that you may treasure opportunities to absorb knowledge or gather ideas from forward-looking thinkers. Perhaps you read their writings, listen to their presentations, or ask them questions about the future they envision. When you can conduct experiments or participate in hands-on activities, you might have a better grasp of their innovative ideas.

It's very likely that you earnestly direct your attention toward the ideas, issues, situations, or possibilities that stir your curiosity. In fact, you devote more time than most people do to exploring topics, problems, prospects, opportunities, or techniques that pique — that is, arouse or excite — your interest. When something has to be completed, you are eager to acquire the necessary knowledge or skills to meet the challenge.

By nature, you may ignore distractions to concentrate on your assignments. Sometimes you keep reading, researching, experimenting, or writing until you know all you need to know about a particular subject. You might not rest until you have mastered certain concepts, committed important information to memory, or completed specific course requirements.

Driven by your talents, you can sometimes concentrate for hours at a time, especially to deepen your understanding or generate unique ideas by examining new information. The zest this adds to your life may explain why you are determined to acquire additional knowledge or skills at each opportunity.

Because of your strengths, you are attracted to difficult and challenging endeavors. You are not inclined to look for the easy way out. You are bold. You take risks. You dare to stretch your mind. You test the limits of your abilities in ways that timid individuals would not attempt.



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How Learner Blends With Your Other Top Five Strengths

LEARNER + ACHIEVER

When you're working on a task, you really want to get it done. When you're exposed to something new, you really want to understand it.

LEARNER + SELF-ASSURANCE

Even though you are confident about what you have within you, your mind is open to and aware of new things on the outside.

LEARNER + IDEATION

Your creative innovation often springs from a willingness to embrace your curiosity and to engage in continuous education.

LEARNER + **RELATOR**

Your deepest, longest friendships don't stagnate because you strive to discover something new about those who are familiar.

Apply Your Learner to Succeed

Develop expertise in areas that interest you the most.

- ☐ Regularly study new topics and skills. Challenge yourself to learn about complex ideas, programs or experiences others might not want to explore.
- ☐ Refine how you develop your expertise. For example, you might learn best by beginning a new project; if so, find new tasks or projects to start. Or you might learn best by teaching; if so, find ways to present to others.



STRATEGIC THINKING

4. Ideation®

What Is Ideation?

People with strong Ideation talents are creative and appreciate originality. They relish free-thinking experiences such as brainstorming and discussion groups. They have a natural capacity to consider issues from multiple perspectives. They revel in taking the world we all know and turning it around so people can view it from a strangely enlightening angle. They think outside the box. They are fascinated by new ideas and concepts, which come to them easily. They love ideas because they can be profound, they can be novel, they can be clarifying, they can be contrary, and they can be bizarre. For all of these reasons, they derive a jolt of energy whenever a new idea occurs to them.

Why Your Ideation Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever Self-Assurance Learner Ideation Relator

Driven by your talents, you may be a self-reliant person who needs time alone to think or work. You periodically generate innovative ideas and propose systematic programs of action. Perhaps you can identify certain recurring configurations in the behavior of people, the functioning of processes, or the emergence of potential problems.

By nature, you separate the programs, mechanisms, or techniques you use into parts. Then you map the steps needed to complete the task. You can also pinpoint how each part fits or fails to fit perfectly with the one preceding it and the one following it. Having completed your investigation, you probably expect everyone to faithfully abide by the established guidelines, rules, policies, or procedures. You refrain from making exceptions for individuals.

Chances are good that you may have acquired expertise in specific areas. Occasionally you spend time considering several courses of action before choosing one. Perhaps you invent original or innovative techniques for dealing with expected or unexpected challenges. Maybe you use the same approach to take advantage of promising opportunities.

Because of your strengths, you regard yourself as logical and reasonable. You spontaneously reduce mechanisms, processes, proposals, ideas, or formulas to their basic parts. You figure out how the pieces interrelate. Your discoveries tell you why something does or does not function the way it should.

It's very likely that you might take a creative route to your desired objective. Rather than have just one goal to consider, periodically you explore several alternatives. To some degree, you value innovation. To some degree, you dare to think differently. Timelines and time controls occasionally stifle your creativity. Perhaps you let the thinking process move at its own pace.



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How Ideation Blends With Your Other Top Five Strengths

IDEATION + ACHIEVER

You work with intensity and creativity. Your productivity is often innovative — a blend of hard work and imagination.

IDEATION + SELF-ASSURANCE

Your certainty and confidence provide you with a platform from which to launch your clever ideas and bold inventions.

IDEATION + **LEARNER**

Your creative innovation often springs from a willingness to embrace your curiosity and to engage in continuous education.

IDEATION + **RELATOR**

While you are socially selective and prefer to deepen existing relationships, your mind is open and willing to create new experiences.

Apply Your Ideation to Succeed

Look for areas that would benefit from an innovative approach.

- ☐ Spend time with imaginative people discussing and refining your ideas. Together, you can think up new possibilities.
- □ Look for different connections and generate new insights when things don't make sense in a certain area. Whereas others might be unsure or unclear about what to do next, you can quickly brainstorm multiple options for consideration.



RELATIONSHIP BUILDING

5. Relator[®]

What Is Relator?

Relator talents describe a person's attitude toward their relationships. People with strong Relator talents are drawn to others they already know. They do not necessarily shy away from meeting new people — in fact, they may have other themes that cause them to enjoy the thrill of turning strangers into friends — but they do derive a great deal of pleasure and strength from being around their close friends. A person with strong Relator talents forms close relationships with people.

Why Your Relator Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Achiever Self-Assurance Learner Ideation Relator

Instinctively, you might be content with your results when you can honestly say you are producing as much as you can. Perhaps you maintain an optimistic outlook on life regardless of the value some people place on your results.

By nature, you are seldom interested in idle chit-chat. When gatherings are small, conversations are real. You prefer interactions that matter.

Because of your strengths, you may be convinced that you are measuring up to your potential. Perhaps you know when you are doing your best work or earning the highest grades you possibly can.

It's very likely that you might differentiate good times with others from favorite times with your closest friends. While interacting with people can be fun for you, being with your good friends is often unforgettable.

Driven by your talents, you may have a reputation for being an individual performer who likes to begin things and see them through to completion. Perhaps working solo gives you the opportunity to finish tasks on your terms.



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How Relator Blends With Your Other Top Five Strengths

RELATOR + ACHIEVER

For you, there is no better feeling than working hard with a few good friends to get a big job completed.

RELATOR + SELF-ASSURANCE

You enjoy the loving relationships you have with those closest to you. You also enjoy independence, so at times, you need freedom from that intimacy.

RELATOR + LEARNER

Your deepest, longest friendships don't stagnate because you strive to discover something new about those who are familiar.

RELATOR + IDEATION

While you are socially selective and prefer to deepen existing relationships, your mind is open and willing to create new experiences.

Apply Your Relator to Succeed

Make time for one-on-one interactions with your friends.

- ☐ Make sure you get enough one-on-one time with the important people in your life. Periodic opportunities to interact with them will energize you.
- ☐ Take time to tell others how your relationship with them creates happiness in your life. Ask them how it enhances their happiness. Doing this with each person will show you care about them.

What's Next?

Take these steps to start unlocking your full potential using your CliftonStrengths.



Learn to Use Your Dominant Strengths

Read about each of your top five CliftonStrengths in this report and reflect:

- What did you read that inspires you?
- What did you read that surprises you?
- What did you read that excites you?
- What did you read that challenges you?

<u>Click here</u> or scan the QR code to complete the following exercise for each of your top five CliftonStrengths:

Name It

- Pick one of your top CliftonStrengths.
- List the words or phrases you read about this strength that resonate strongly with you.

Claim It

- When has this strength helped you be successful in the past?
- How does this strength help you be successful in your role?



Click to View Activity

Aim It

• In what two ways could you start using this strength more intentionally right away?

Hint: Read the action items in this report and on your my.gallup.com dashboard for ideas.



Use Your Resources in Gallup® Access



Our dedicated platform is focused on helping you fulfill your potential using your CliftonStrengths.

<u>Click here</u> or scan the QR code to sign in to your <u>my.gallup.com</u> account.

Inside, you'll find articles, videos, learning modules and other tools created specifically for your strengths-based development.



Explore All 34 of Your CliftonStrengths®



Already have your CliftonStrengths 34 report? Great! Take some time to explore your full results.

If you don't have it yet, <u>click here</u> or scan the QR code to learn how your CliftonStrengths 34 report can help you:

- reveal your complete talent profile of 34 CliftonStrengths
- learn how to use your top 10 CliftonStrengths to set and achieve goals
- navigate your 11-34 CliftonStrengths, including understanding and managing weaknesses



Apply Your CliftonStrengths[®] in Specific Roles

Take time to explore any role-based CliftonStrengths reports you already have.

If you don't have any, <u>click here</u> or scan the QR code to browse a range of reports tailored to specific roles and responsibilities.





Engage in a Conversation About Your CliftonStrengths[®]



Share your CliftonStrengths results with the people closest to you, including your family, friends, coworkers and teammates.

Spend time talking about your CliftonStrengths with a coach, manager, mentor or adviser — someone invested in your personal and professional development.

<u>Click here</u> or scan the QR code for helpful ways to share and discuss your CliftonStrengths with others.

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